

# Colorado Library Consortium (CLiC) Colorado Cooperative Purchasing Agreement 2018 Vendor Discounts

The following library vendor discounts are available exclusively to Colorado libraries. Categories of discounts include Binding, Books and A/V Material, Equipment and Supplies, and Subscriptions. Instructions for obtaining these discounts are included with each vendor's listing below. We cannot address everything in these pages, so please contact the vendor directly with your questions and concerns.

All prices are good through **December 31, 2018**.

Libraries with high-volume orders should contact vendors to see if additional discounts are available.

The following table summarizes each discount. Please check the appropriate detail page for complete discount and instructions.

Information about the bid process: Requests for proposals (RFPs) were sent out to vendors. Vendors selected offered the best discounts above their normal discounted prices.

<b>Company</b>	<b>Products</b>	<b>Discount</b>	<b>Discount Code</b>	<b>Details</b>
<b>Binding</b>				
Houchen Bindery Ltd.	Binds books, paperback, music scores, audio, offers pre-bound books, magazines, & more	Varies based on service	Colorado Cooperative Purchasing Agreement	<a href="#">Page 3-4</a>
<b>Books and Audio-Visual</b>				
Baker & Taylor	Books, AV, and music	Up to 45.2%	Colorado Cooperative Purchasing Agreement	<a href="#">Page 5-8</a>
Brodart Books & Automation	Adult and children's books, research and technical materials, and small press titles	Up to 45.3%	Colorado Cooperative Purchasing Project	<a href="#">Page 9-10</a>
Ingram Library Services	Books, spoken word audiocassette and CDs, as well as DVD & VHS recordings	Up to 45%	Colorado Cooperative Purchasing Agreement	<a href="#">Page 11</a>
Mackin Educational Resources	Books and materials for schools	5% add'l.	CLICCO	<a href="#">Page 12</a>
Midwest Library Service	Books	up to 33%	CLiC	<a href="#">Page 13</a>
Midwest Tape	Audiovisual materials	15% - 25%	CLiC	<a href="#">Page 14</a>
<b>Equipment and Supplies</b>				
DEMCO	Library, office & computer supplies, promotional educational material & furniture	Up to 17%	Discount# C3MP30	<a href="#">Page 15</a>
J.P. Jay Associates Inc.	Library shelving and furniture	15% - 30%	Colorado Cooperative Purchasing Agreement	<a href="#">Page 16</a>
K-Log	School and office furniture	5%	CONTRACT-0311	<a href="#">Page 17</a>
The Library Store	Supplies, furniture, and equipment	Up to 30%	CLiC	<a href="#">Page 18</a>
RACO Industries	Scanning equipment, receipt printers, library cards, bar code labels	10% - 30%	Mention member of CLiC	<a href="#">Page 19</a>
<b>Subscriptions</b>				
LM Information Delivery, Inc.	Periodicals, directories, annuals, newspapers, etc.	-10% to 3% service charge	Colorado Cooperative Purchasing Agreement	<a href="#">Page 20</a>
Prenax	Periodicals, journals, newspapers, and continuations	-15% to 3% service fee	Colorado Cooperative Purchasing Agreement	<a href="#">Page 21</a>
WT Cox Information Services	Periodicals, journals, and newspapers	Up to 20%	Colorado Cooperative Purchasing Agreement	<a href="#">Page 22</a>

# Houchen Bindery LTD.

Serving all of Colorado with textbook, library, periodical, and newspaper binding and rebinding. Houchen Bindery Ltd. continues to be an industry leader in standard textbook rebinding as well as transforming new softcovers into hard covers to stretch your school's budget and drastically extend the life of your books. Houchen Bindery Ltd. provides monthly pick-up and delivery service to the entire front range, so contact them for a schedule to help with any of your mid-year rebinding needs.

- Mention the **Colorado Library Consortium Agreement** for discount
- Order forms or order cards for a desired pick up will be furnished. Please check the website for this information at [www.houchenbindery.com](http://www.houchenbindery.com). Find various binding information under the "binding services" tab.
- With order, send any special instructions in writing.
- Freight—Houchen will pick up and deliver back in most instances. They are in the front-range on a regular basis. Please contact Houchen for schedule.

## To Order:

Houchen Bindery Ltd.	Phone: 1-800-869-0420
Attn: Damon Osborne or Tim Benson	Email: <a href="mailto:email@houchenbindery.com">email@houchenbindery.com</a>
340 First Street	Or: <a href="mailto:sales@houchenbindery.com">sales@houchenbindery.com</a>
Utica, NE 68456	Fax: 1-402-534-2761

## Discount:

Textbooks (4-color)	\$9.25	*Please note that Houchen Bindery's policy is to use illustrated front covers and spines (T4C) with a plain back cover with ISBN barcode on all textbooks unless otherwise requested.
Textbook Plus	\$12.00	(books that have a tight inner margin, we can remove old binding by hand to save maximum amount of inner margin—box & label these separately from the rest of order for evaluation). Used only when necessary.
Class Novels	\$9.25	(class novels are identical paperback books in quantities of 10+ converted to hard covers. Quantities of 50+ may be eligible for additional discounts. Please mark these accordingly)
Library Books	\$10.10	(up to 12" - includes realwrap, 4-color copy, or lamijac binding)
Library Books	\$14.25	(over 12" - includes realwrap, 4-color copy, or lamijac binding)
Magazine / Music Scores up to 12"	\$10.50	
Over 12"	\$14.50	
Newspapers—tabloid	\$32.50	(up to 17")
Newspapers—full size	\$65.00	(over 17")

## Houchen Bindery Additional Services

Picture Perfect	add	\$3.50	(our graphic department can create an illustrated cover for a book that did not have the original illustration)
4-color (full-edit)	add	\$3.50	(removal of flaws, dirt, etc from original cover—creates a like new appearance)
Call numbers/line	add	\$0.90	
Insert Tattle tape	add	\$0.50	
Extra Thickness over 2 ½”	add	\$1.50 per inch	
Recase	add	\$6.35	
Paper pocket	add	\$4.00	
Cloth pocket	add	\$4.50	
Hourly labor	add	\$15.00 per 15-minutes	
Transportation/Handling		\$18.00 per invoice	

Individual or staff personal books can be bound using our basic standard method at \$25 each. These will be checked, in, handled, and billed separately from your facility's order (please send these boxed separately with complete information and contact information to Damon Osborne's attention).

Please visit [www.houchenbindery.com](http://www.houchenbindery.com) to view all methods of binding, or call them with any questions.

# Baker and Taylor (B&T)

B&T provides books, AV, music, and related cataloging and processing services.

- Include “**Colorado Cooperative Purchasing Agreement**” on your orders
- Discounts are for Public Libraries and State Agencies
- Provide all products with Free Shipping. FOB Destination from a primary service center;
- Personal staff orders will be charged shipping
- No minimum order
- Payment terms are net 30 days from date of invoice
- Special service discounts are available for cataloging, processing, and customized technical services – contact vendor for information

To Order:

## **Books & Spoken Word**

Baker & Taylor  
Attn: Ordering Dept  
3584 Old Maysville Road  
Commerce, GA 30529  
[orders@baker-taylor.com](mailto:orders@baker-taylor.com)  
Phone: 800-775-1100  
Fax: 800-775-7480  
[www.baker-taylor.com](http://www.baker-taylor.com)

## **DVD and Music CDs**

Baker & Taylor  
875 Greentree Road, Building 7  
Suite 678  
Pittsburgh, PA 15220  
[dan.metro@baker-taylor.com](mailto:dan.metro@baker-taylor.com)  
Phone: 800-775-2600  
Fax: 888-285-8922  
[www.baker-taylor.com](http://www.baker-taylor.com)

Contact:

Customer Service — Book/Spoken Word Audio

Anita Glover  
800-775-1200 x2767  
[Anita.glover@baker-taylor.com](mailto:Anita.glover@baker-taylor.com)

Customer Service  
DVD/Blu-Ray/View/Music CD

Dan Metro  
800-775-3300 x2097  
[Dan.metro@baker-taylor.com](mailto:Dan.metro@baker-taylor.com)

Sales Representative

All Products  
Jean Johnson  
720-990-9498  
[Jean.Johnson@baker-taylor.com](mailto:Jean.Johnson@baker-taylor.com)

## Discount: Materials

### Material

Adult & Juvenile Hardcover Trade Editions:	
1-4 copies/titles	45.0%
5+ copies/titles	45.5%
Adult & Juvenile Quality and Mass Market Paperbacks	40%
Single Edition Reinforced (Juvenile)	21%
Publisher's Library Edition (Juvenile)	21%
University Press Trade Ed.	10%
Text, Technical, Reference, Small Press, and/or Titles of Limited Demand	0-5%
Spoken-Word Audio	45%
Board Books	21%
Novelty Items/Activity Books	21%
Special Programs such as PawPrints, and Turtleback editions	0-21%
Playaways	24%

\*Titles which receive minimal publisher discount will be invoiced at publisher's list price

\*\*Enhanced Service Program: titles where B&T receives no discount from the publisher, or where prepayment is required by the publisher, or books of small, limited in-demand and/or non-commercial publishers will be invoiced at list price plus \$4.95 per unit surcharge

## Discount: Cataloging and Processing-Book Materials

### Service

Complete Shelf-Ready Processed Books (Mylar jacket, spine label, book pocket and card, & card set per book)	\$1.25/unit
Shelf-Ready Hardcover Processed Package (Mylar jacket, spine label, theft, barcode, property label)	\$1.50/unit
Automated Package (Mylar jacket, spine Label, book pocket & card, barcode w/protector, MARC record)	\$1.45/unit
Barcodes	\$0.17/label
Spine Label	\$0.15/label
MARC Records (diskette)	\$0.35/rec.
MARC Records (download from Internet)	\$0.25/rec.
Mylar Jacket (loose)	\$0.60/unit
Mylar Jacket (glued)	\$0.69/unit
Mylar Jacket (taped)	\$0.70/unit
Plastic Lamination of Paperback Covers	\$1.99/unit
3M Theft Protection	\$0.55/unit
Checkpoint Theft	\$0.55/unit
Spoken Word Audio (original manufacturer artwork inserted into case with sleeves for audio discs)	\$2.95/unit
With case upgrade	\$3.99/unit
RFID application (Library Supplied Tag)	\$0.25/unit
RFID linking	\$0.35/unit

## Discount: Audio Visual Products-All Libraries

Product/Service	Discount/Price
Music-compact discs	27%
DVD/Blu-ray	29.5%
Playaway View	0.0 %
Cataloging	
Standard record	\$0.75/record
Processing	
Remove shrink-wrap and security seals	\$0.55/unit
Remove shrink-wrap & repackage in plastic case	\$1.00/unit
Digital Media Processing	\$1.79/unit
Additional Embedded Labels	\$0.15/label
Hand Applied Labels	\$0.25/label
Component Options	
Barcode Label	\$0.25/label
Custom Label	\$0.25/label
Date Due Slip	\$0.25/label
Label Protectors	\$0.25/label
Ownership Label	\$0.25/label
Pocket	\$0.35/label
Genre Label	<i>\$0.15/label</i>
Spine Label	\$0.25/label
Library supplied stamp or label	\$0.15/location
Theft Detection Devices	\$0.59-\$1.50/unit
Library Supplied RFID Application Only	\$0.25 / unit



# Brodart Co. (Books, AV, and Automation)

Brodart provides adult and children's books, research and technical materials, and small press titles. They also offer Spanish titles.

- Include "Colorado Cooperative Purchasing Project" on your order
- Orders may be submitted by mail, fax, phone, or electronically through [Bibz.com](http://Bibz.com) or [BibzII.com](http://BibzII.com).
- Orders can be made with any combination of title, author, publisher or ISBN - no special order form is needed.
- Special services discounts include cataloging, processing, paperback bindery, barcodes, and machine-readable cataloging - contact vendor for information
- No minimum order requirement
- Shipping and Delivery is no charge
- Terms of payment: net 30 days from date of invoice
- Customer Care Staff: Phone: 800-474-9802

To Order: Brodart Co. Books & Library Services  
Order Department  
500 Arch St.  
Williamsport, PA 17701

Phone: 1-800-474-9802  
Fax: 1-800-999-6799  
Email: [bookscs@brodart.com](mailto:bookscs@brodart.com)

## Discount:

### English Language Material

Trade hardcover editions	45.3%**
Non-trade hardcover & paperbacks	11%**
Publishers library editions	22%
Brodart Bound	22%
Single reinforced editions	33%
Trade & Mass Market Paperbacks	40%**
Spoken word audio CDs	45.3%**
Playaways (no available to schools)	20%

### Spanish Language Material

Trade hardcover editions	40%**
Non-trade hardcover & paperbacks	20%**
Publishers library editions	20%
Brodart Bound	20%
Single reinforced editions	20%
Trade Paperback	40%**
Mass Market Paperback	31.5%**

### Continuations

Trade Hardcover & Paperback Editions	42%**
Non-Trade hardcover & Paperback Editions	11%**
Trade & Mass Market Paperback Editions	39.0%**

\*\*Hardcover, paperback and audio titles on which Brodart receives minimal or no discount and/or the publisher requires pre-payment may be discounted at the non-trade discount (11%) or invoiced at publisher's list price, plus a service charge of \$2.95.

### Processing Options 1\*\*\*:

Automated Cataloging & Processing	\$1.08/book
Jacket	\$0.65/book
Spine Label	\$0.20/label
Barcode Label	\$0.20/label
Theft Detection	\$0.55/item

\*\*\*Pricing for Option 2 (Flex) and Option 3 (Compleat) cataloging and processing services is available upon request and receipt of your library's specifications.

### Brodart's Reinforcement Services

BrodartConvert (Paperback conversion to hardcover)	\$4.50/book
BrodartGuard (paperback reinforcement with laminate)	\$2.20/book

### Collection Development Services

Collection Builder (Customized Selection Lists)	
Collection Builder Custom Selection Lists	No Charge
FASTips (Standing Orders)	
FASTips Profiles	No Charge
TIPS Profiles (Profiled Selection Lists)	
Silver TIPS	No Charge
Gold TIPS	\$50/month per profile
Diamond TIPS	\$100/month per profile

Package pricing at a reduced rate available for five or more profiles.

#### Online TIPS lists

Lists posted to your Bibz account	No Charge
-----------------------------------	-----------

#### Paper TIPS lists

	\$15 per copy
--	---------------

Note: Standard delivery method is Priority Mail (United States Postal Service).  
Other delivery methods are available for an additional fee.

### Online Tool

Bibz is Brodart's online collection development and ordering tool.

Unlimited Users	No Charge
-----------------	-----------

# Ingram Library Services, Inc.

Ingram provides books, spoken word audio CDs, music CDs, pre-recorded DVDs/Blu-Ray, E-books, and E-audio.

- Colorado libraries wishing to establish or maintenance an account should contact the Account Services Department at 800-937-5300 to **set-up or update an account under the contract for the Colorado Cooperative Purchasing Agreement**
- Orders may be placed via phone, mail, fax, online ordering database ipage or electronically (EDI)
- Ingram offers processing and cataloging services for products purchased through Ingram; contact your Account Service Coordinator
- Net 30 days
- Free freight from designated primary and secondary distribution centers.
- No account minimum.
- Discounts are fixed and do not require maximum copies

To Order: Ingram Library Services, Inc.  
 Attn: Order Entry  
 One Ingram Blvd  
 PO Box 3006  
 La Vergne, TN 37086-1986

Phone Orders: Book, Audiovisual and Digital  
 800-937-5300 Option 1, then 2  
 Fax Orders: 800-677-5116  
 Email Orders: [ILS.orders@ingramcontent.com](mailto:ILS.orders@ingramcontent.com)  
 ipage® Online: [www.ipage.ingramcontent.com](http://www.ipage.ingramcontent.com)

## Contacts:

Sr. Sales Representative,  
 Amy Sackett  
 724-953-9807  
[amy.sackett@ingramcontent.com](mailto:amy.sackett@ingramcontent.com)

Customer Care,  
 800-937-5300, Option 1, then 1  
[ILSCustomer.service@ingramcontent.com](mailto:ILSCustomer.service@ingramcontent.com)

Inside Sales Representative,  
 Kevin Davenport  
 800-937-5300 x35767  
[kevin.davenport@ingramcontent.com](mailto:kevin.davenport@ingramcontent.com)

Stock Status 800-937-5300, Option 1, then 4  
 Credit Department 800-937-8100  
 Technical Support 800-937-7978

## Discount:

	Public and Academic	School, Special & Correctional
Trade hardcover	45%	42.5%
Trade quality paperbacks	40%	36%
Mass market paperbacks	40%	36%
Library bindings editions	18.5%	22%
Short discounted titles	8%	7%
University press	8%	7%
Spoken word audio-trade	45%	45%
Spoken word audio-non trade	5-35%	5-35%
DVD	29.5%	5-35%
Music CDs	5-35%	5-35%
Net titles	0% with no service charge	

# MACKIN Educational Resources

Mackin offers books, non-print and digital library materials with custom cataloging and processing.

- All orders must include the discount code CLICCO to receive the additional discount.
- Free standard ground shipping
- No minimum order
- Free MackinVIATM account for your digital purchases

Colorado Consultant:

Bobbi Craig

Phone: 720-340-6893

Email: [bobbi.craig@mackin.com](mailto:bobbi.craig@mackin.com)

To Order: Mackin Educational Resources  
Attn: Customer Service  
3505 County Road 42 West  
Burnsville, MN 55306

Website: [www.mackin.com](http://www.mackin.com)

Phone: 1-800-245-9540

Fax: 1-800-369-5490

Email: [customerservice@mackin.com](mailto:customerservice@mackin.com)

## Discount:

Additional 5% discount off [Mackin.com](http://Mackin.com) prices on printed books of all binding types

Additional 3% discount off eBooks.

Note: Current online catalog already discounted up to 45% off publisher list prices.

*Online databases, digital audiobooks and audio/video devices are excluded from additional discounts but are available at standard [Mackin.com](http://Mackin.com) prices.*

Free cataloging and processing. This may include any of the following services:

MARC record by email or download OR full card set

One applied or unapplied barcode label

One applied or unapplied spine label

One applied or unapplied reading program label

Mylar cover on jacketed books

Pockets

Date due slip

# Midwest Library Service

Midwest Library Service offers books from U.S., Canadian, and U.K. publishers.

- Must mention membership in CLiC to receive discount
- No minimum order.
- Freight terms include waived shipping fees with a yearly commitment of at least \$10,000 in expenditures

To Order: Midwest Library Service  
11443 St. Charles Rock Road  
Bridgeton, MO 63044  
Phone: 800-325-8833  
Fax: 800-962-1009  
Email: [orders@midwestls.com](mailto:orders@midwestls.com)  
Website: [www.midwestls.com](http://www.midwestls.com)

Regional Sales Manager, Steven Chase  
Phone: 314-703-8466  
Email: [chase@midwestls.com](mailto:chase@midwestls.com)

To establish a Firm Order account:  
Library Service Representative, Trish Banta  
Phone: 800-325-8833  
Email: [banta@midwestls.com](mailto:banta@midwestls.com)

To establish a Standing Order account:  
Standing Orders and Continuations Representative, Jackie Madden  
Email: [madden@midwestls.com](mailto:madden@midwestls.com)

## Discount:

Adult & Juvenile Hardcover Trade Editions	30-33%
Adult & Juvenile Quality & Mass Market Paperbacks	10%
University Press	17%
Sci-Tech-Health Sciences	15%
Text, Technical, Reference, Small Press, & Titles of Limited Demand	0-5%
Publisher Library Bindings	5-15%
Short Discount Titles	5%
Net Titles	0%

Note: Titles which receive minimal publisher discount will be invoiced at publisher's list price. Titles where Midwest receives no discount from publisher, or when prepayment is required by the publisher, or books of small, limited in-demand and/or non-commercial publishers will be invoiced at list price plus a nominal service charge.

# Midwest Tape

Midwest Tape offers audiovisual materials.

- Must mention membership in CLiC to receive discount
- No minimum order.
- Free freight for member libraries

To Order: Midwest Tape  
P.O Box 820  
Holland, OH 43528  
Phone: 800-875-2785  
Fax: 800-444-6645  
Email: [info@midwesttapes.com](mailto:info@midwesttapes.com)  
Website: [www.midwesttapes.com](http://www.midwesttapes.com)

Account Executive, Chris Frankowski  
Phone: 800-875-2785  
Email: [cfrankowski@midwest.com](mailto:cfrankowski@midwest.com)

Customer Service Representative, Christine Garrow  
Phone: 800-875-2785  
Email: [cgarrow@midwesttapes.com](mailto:cgarrow@midwesttapes.com)

## Discount:

Percents are off Manufacturer's Suggested Retail Price.

Discount will be reflected on website by registered members

20% DVD titles

23-25% New DVD titles

15% Blu-ray DVD

20% CD Music

23-25% New CD Music

0% Audiobooks are repackaged in a SoundSafe™ Case

Exceptions:

Universal Music titles.

# DEMCO, INC.

DEMCO provides supplies, furniture, equipment, personal and professional service support, ideas and how-to tips.

- Include discount code C3MP30 on all orders.
- \$75 minimum order (after discount) for all terms to apply
- Payment terms Net 30 days
- For large-quantity or high-dollar purchases (over \$2,000), You may be eligible for special bid pricing.

Please contact

Inside Sales Team,

Phone: 800-462-8709

Email: [quote@demco.com](mailto:quote@demco.com)

- DEMCO, Inc. will pay regular FedEx Ground delivery service on all stock orders. Transportation will be prepaid and added to all drop-shipped orders, such as furniture and equipment. DEMCO provides good faith shipping estimates on all orders. Express shipping is not included.
- Discounts under this agreement cannot be used in conjunction with bids, sale catalogs, or some promotions and specials. In the event a sale price is lower than your discounted price, you will be given the best price.

To Order:      E-mail:      [order@demco.com](mailto:order@demco.com)  
                    Phone:      800-356-1200  
                    Fax:          800-245-1329  
                    Webpage:    [www.demco.com](http://www.demco.com)

## Contact Information:

Amy Terbilcox

Contract Administrator

Phone: 866-558-9068

Email: [amyt@demco.com](mailto:amyt@demco.com)

Discount:      16% on library, office, and technology supplies (consumables)  
                    5% on Learning Materials  
                    5% on furniture and equipment under \$2,000 (non-consumables)

## Exclusions:

- Security products
- Periodicals & Subscription products
- Licensed Products including but not limited to: Dr. Seuss™, and Eric Carle™
- Detailed list can be found at [www.demco.com](http://www.demco.com) by searching “Exclusions”

# J. P. Jay Associates Inc.

J. P. Jay Associates Inc. provides library shelving and furniture

- **Mention the Colorado Cooperative Purchasing Agreement** for discount
- Freight at additional cost
- No minimum order
- Payment : Net 30
- [www.jpjay.com](http://www.jpjay.com)

## Sales Contact Information:

James L. Malise  
Account Executive  
610-435-9666 x14  
[jmalise@jpjay.com](mailto:jmalise@jpjay.com)

Jay P. Malise  
Account Executive  
610-435-9666 x11  
[jpm@jpjay.com](mailto:jpm@jpjay.com)

## To Order:

J. P. Jay Associates Inc.  
1313 Roth Avenue  
Allentown, PA 18102  
Attn: Christine Erdossy

Fax: 610-435-9216  
Email: [cerdossy@jpjay.com](mailto:cerdossy@jpjay.com)

## Orders must include:

Complete delivery address and contact information  
Quantity  
Catalog numbers  
Finish selections  
Date wanted

## Discount:

Order Cost (Current List Price)	Percent Discount
\$0 - \$10,000	15%
\$10,001 - \$20,000	20%
\$20,001 - \$50,000	25%
\$50,001 – Over	30%



# K-Log

K-Log offers school and office furniture.

- To receive discount, enter or mention code: **CONTRACT-0311**
- No minimum order.
- All orders are shipped “F.O.B. Destination”
- Contact the sales department or use the website to calculate shipping for the order.
- All deliveries shall be Freight Prepaid and added to the invoice.

To Order:

K-Log  
1224 27th Street  
Zion, IL 60099

Phone: 800-872-6611  
Fax: 847-872-3728  
Sales & Cust. Service: [info@k-log.com](mailto:info@k-log.com)  
Website: [www.k-log.com](http://www.k-log.com)  
Purchase Orders: [orders@k-log.com](mailto:orders@k-log.com)

Payments may be sent to:

K-Log, Inc.  
PO Box 5  
Zion, IL 60099  
Fax: 847-872-3728  
Email: [orders@k-log.com](mailto:orders@k-log.com)

## Discount:

Additional 5% off stated catalog and website prices

Copies of our printed catalog, plus electronic price lists, are included

If the item has established quantity breaks, the 5% discount will be calculated from the quantity break price. Additional volume discounts may be available on larger orders, and are quoted on a per project basis.

# The Library Store, Inc.

The Library Store provides library supplies, furniture, and equipment.

- Reference code # **CLIC** for discount **at time of order**. Please enter code in the “Bid or Coupon Code” box and press apply when ordering to receive the discount. Credit will not be given after order is done.
- Minimum order of \$50.00 from Current MAIN Catalog
- Shipping charges are prepaid and added to all invoices
- Items from warehouse will ship within 48 hrs. (ARO) and arrive in 5-10 business days; items from manufacturer have various lead times, usually shipping within 1-8 weeks.
- All shipments must be inspected and signed for accordingly

## To Order:

The Library Store, Inc.  
112 E. South Street  
P.O. Box 964  
Tremont, IL 61568-0964

Customer Service  
Phone: 800-548-7204  
Fax: 800-320-7706  
Email: [customerservice@thelibrarystore.com](mailto:customerservice@thelibrarystore.com)  
Website: [www.thelibrarystore.com](http://www.thelibrarystore.com) with online order form

Sales Representative  
Tosha Landes  
Phone: 800-548-7204 x7583  
Email: [bids@thelibrarystore.com](mailto:bids@thelibrarystore.com)

## Discount:

30% off all “ADVANTAGE” products (lamps, headphones, and tables), 635 Book Tape, and “BEAR HUG” Book Ends

15% off all other Current MAIN Catalog items not specified in the exclusions

10% off on furniture and equipment

## EXCEPTIONS:

- 3M Security and Checkpoint Security products and supplies EXCLUDED from discount
- Discount does not apply to shipping charges
- Discount not valid on any Roll Laminator
- Cannot be combined with any other special offer, promotion, or coupon
- Product training, lab fees, for product testing, installation of equipment/furniture, and disposal of trash are not part of this offer. Standard manufacture warranty applies upon date of receipt of items. Returns, repairs, or servicing of equipment of furniture are subject to manufacturer policies.

# RACO Industries

RACO Industries offers scanning equipment, receipt printers, library cards, bar code labels, and related accessories.

- **Must mention membership in Colorado Library Consortium (CLiC)** to receive discount
- No minimum order requirement on equipment
- Orders can be faxed, phoned, or emailed
- Payment: Net 30 Days
- Freight: prepay & add. UPS Ground shipping
- All equipment sent from RACO warehouse will receive unlimited technical support at no additional charge
- Orders must go through Judith Maria 888-433-1274 or Patti Dietrich 800-446-1991 x2546

## To Order:

Raco Industries  
Attn: Judith Maria  
5480 Creek Road  
Cincinnati, OH 45242

Website: [www.racoindustries.com](http://www.racoindustries.com)  
E-mail Judith: [jmaria@racoindustries.com](mailto:jmaria@racoindustries.com)  
E-mail Patti: [pdietrich@racoindustries.com](mailto:pdietrich@racoindustries.com)  
Phone: 888-433-1274 (Judith)  
800-446-1991 x 2542 (Patti – Sales Support)  
Fax: 888-232-8731

## Discount:

Discounts range from 10% to 45% off list pricing. Contact Judith Maria for discount pricing.

Libraries **MUST** mention they are a CLiC member at time of requesting quote or order. If order is already placed discount will not apply.

# LM Information Delivery, Inc.

LM provides subscription management services including periodicals, directories, annuals, newspapers, books and ebooks, online publications and ejournals, other multimedia products such as CD-ROMs, plus services including consolidation, eresource and licensing consultation, check-in, and ERM/Discovery solutions..

- All orders should be accompanied by complete subscriber/purchaser information, title, quantity, author, and ISSN/ISBN
- No minimum order
- Freight terms: All shipping and handling charges are included in our subscription and book prices
- Flexible invoicing and payment options; contact for information

## Sales representative:

Robert Karmelich  
Commercial Director, North America  
Phone: 562-472-5415  
Fax: 610-559-9898  
Email: [Robert.Karmelich@lminfo.us](mailto:Robert.Karmelich@lminfo.us)

## To Order:

Website, email, fax, phone, or mail  
Attention: Robert Karmelich  
1 South 3rd St. 9th Floor  
Easton, PA 18042  
Phone: (610) 559-9550  
Fax: (610) 599-9898  
Email: [Robert.Karmelich@lminfo.us](mailto:Robert.Karmelich@lminfo.us)  
Website: [www.lminfo.us](http://www.lminfo.us) (password protected subscription management website)

Customer Service: (610) 559-9550  
Email: [customerservice@lminfo.com](mailto:customerservice@lminfo.com)  
Website: [www.lminfo.us](http://www.lminfo.us)

## Discount:

A range between a 10% discount (-10%) up to a 3% (+3%) service charge depending on title mix and volume for all categories, including Public Schools, Public Libraries, Special/Academic Libraries and Community Colleges. Therefore, before we can offer a discount or service charge, we must see the list of titles we're quoting. CLiC members will receive the best possible discount or service fee based on their title mix and volume.

# Prenax, Inc

Prenax provides subscription services for journals, e-journals, databases, newspapers, magazines & memberships

- Mention the Colorado Cooperative Purchasing Agreement for discount
- Orders may be placed by mail, phone, fax, or electronically using Prenax Online
- For exact pricing, please submit entire title list or representative title list for a no-obligation quote
- Pricing will be F.O.B destination
- No minimum order
- Net 30-day payment

## Contacts and Order Submittal Process

Quote Requests and Order Placements for Libraries:

Dolores Deneault, Regional Library Sales Manager  
Prenax, Inc.  
10 Ferry Street, Suite 429  
Concord, NH 03301  
Phone: 603-229-0662  
Fax: 603.226.9443  
Email: [Dolores.Deneault@Prenax.com](mailto:Dolores.Deneault@Prenax.com)  
Website: [www.prenax.com](http://www.prenax.com)

Quote Requests and Order Placements for US Government:

Janice McIntyre, Government Contracts Manager  
Prenax, Inc.  
10 Ferry Street, Suite 429  
Concord, NH 03301  
Phone: 703-787-9810  
Fax: 603.226.9443  
Email: [Janice.mcintyre@prenax.com](mailto:Janice.mcintyre@prenax.com)  
Website: [www.prenax.com](http://www.prenax.com)

Details of what library orders should include:

- List of titles with publisher names
- ISSN numbers
- Number of users or subscribers
- Number of locations
- Addresses of all locations (if more than one)

### Discount:

Discounts are based on the mix of titles and with Prenax receiving your list in its entirety, with minor changes only.

Discounted service fees range from 0% up to 3%. Actual service charge offered will depend on final mix of titles. Service charge offer is all inclusive for our dedicated customer service representative and full use of Prenax Online.

# WT Cox Information Services

WT Cox provides periodicals, journals, and newspapers.

- Mention the Colorado Cooperative Purchasing Agreement for discount
- Orders may be placed by mail, phone, fax, or electronically using CoxNet
- For exact pricing, please submit entire title list for a no-obligation quote
- No minimum order
- Payment due upon receipt of invoice

## To Order:

WT Cox Information Services  
Attn: Deana Ward  
201 Village Road  
Shallotte, NC 28470

Phone: 800-571-9554 x 201  
Fax: 877-755-6274  
Email: [dward@wtcox.com](mailto:dward@wtcox.com) or [orders@wtcox.com](mailto:orders@wtcox.com)

## Contact:

Sales representative:

Mike Perrine

Phone: 800-571-9554 x 259

Fax: 877-755-6274

Email: [mperrine@wtcox.com](mailto:mperrine@wtcox.com)

Customer Service representative for schools:

Karen Cashman

Phone: 800-571-9554 x 248

Fax: 877-755-6274

Email: [kcashman@wtcox.com](mailto:kcashman@wtcox.com)

Customer Service representative for libraries:

Beverly Rayas

Phone: 800-571-9554 x 246

Fax: 877-755-6274

Email: [brayas@wtcox.com](mailto:brayas@wtcox.com)

## Discount:

Discount is offered based on the condition that WT Cox receives your list in its entirety with only minor changes such as additions, deletions, and/or quantity changes.

10-15% on all titles to Schools

6-8% on discountable titles to Public Libraries

0% to 3% service charge to Special Library/Academics

0% to 1% service charge to Community Colleges

Special pricing for Journal Finder available. Contact Customer Service representative for pricing.